SPAsoft
Brewery Management Systems

BMS Cloud

A solution for the start up and established brewer enabling you to choose the functionality you want whilst we manage the IT. Access 24/7 from anywhere, full system backups and disaster recovery. Add users and functions as you grow.

Standard features include: order processing, invoicing, stock control, cask tracking, duty accruals, dray routing, accounts interface. Priced per user per month. Modules are priced monthly for as many users as required.

Starter module includes:

BMS cloud

- ✓ Gyles
- ✓ Racking
- ✓ Stock
- ✓ Products
- ✓ Order entry/Invoicing
- ✓ Cask Tracking
- ✓ Manage Deliveries
- ✓ Remote Warehousing
- ✓ Duty
- ✓ Interface to accounts
- ✓ Business Reports

Configure as you grow additional modules:

- ✓ **Telesales** — Instant access to customer contacts, sales history, stock, fast order entry. Allocate and schedule your calls, maintain records of all customer contact, and quickly schedule call backs.

- ✓ **Sales Ledger** — Manage your customer's payments, quick view of overdue, credit status in Telesales, easy statement run.

- ✓ **SIBA BeerFlex** — Interface to SIBA BeerFlex for order download and flexible management.

- ✓ **Non-returnables** — Stock management and traceability for one trip containers, Dolium, KeyKeg, etc.

- ✓ **PDA** — Proof of delivery, paperless invoicing, Deliveries and Collections, Card payment.

- ✓ **Customer Reports** — Analyse customers: new sales, no sales, category i.e. tied, free, pubco, café, bar etc, telesales calls…..

- ✓ **Recipe Management** — Traceability, batch to bottle, ingredient stock management.

- ✓ **Route Management** — Reduce delivery costs.

Standard Features:

- ✓ Monthly payment
- ✓ Thermal label printer
- ✓ Laser scanner
- ✓ Setup data load
- ✓ Setup CaskID Label print
- ✓ Secure access from any PC
- ✓ OnLine training

- ✓ OnLine technical support
- ✓ System updates
- ✓ Auto backups
- ✓ No network support issues
- ✓ Anti-Virus scanning
- ✓ Full disaster recovery

Brewery Management System

- ✓ Cask Track/Management
- ✓ Brew Production
- ✓ Gyle Recording
- ✓ Stock
- ✓ Remote Warehouse
- ✓ Customers/Sales
- ✓ Accounts Duty

SPA - PDA

- ✓ Proof of Delivery
- ✓ Card payment
- ✓ Email Invoices
- ✓ Paperless System

Cask Tracking

- ✓ Cask Status
- ✓ Cask Location
- ✓ Cask Statements

Brew Production

- ✓ Recipe Management
- ✓ Stock Control
- ✓ Traceability

Customers/Sales

- ✓ Sales Order Processing
- ✓ Telesales
- ✓ Price Books/Discounts
- ✓ Invoicing
- ✓ DDS

Accounts/Duty

- ✓ Duty Summary/Detail
- ✓ IDS records
- ✓ Accounts Interface
- ✓ Sage, Xero & more...

Bespoke Modules

- ✓ Intelligent Scanners
- ✓ Accounts Interface
- ✓ Report Generation

Technical Support

- ✓ Business hours - Phone
- ✓ 24 Hrs Online
- ✓ Onsite Training

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System Access Charges

Setup fee including Label Printer, Scanner, Data load, CaskID label print, Initial training	**£1,250.00**
Starter Module, BMS Updates, Technical support and Server backup/recovery services per month	**£60.00**
1-3 users - cost per user per month	**£15.00**
4+ users - cost per user per month	**£10.00**

Modules   Add modules to suit your needs as your business grows.

Telesales

Manage the relationship with your customer with instant visibility of contact history, order history and credit status to improve and facilitate sales. Links to the customer's website, Twitter feed and Facebook for quick access to their news.

Customers can be allocated to staff, repeat calls are scheduled for their preferred day and time, all contacts with each customer are recorded and visible on the main screen: orders, ullages, failed deliveries, sales calls, call backs.   Call back scheduling with reminders, by pc or across the all pcs to ensure the call back isn't missed.

Whilst on the call: access all stock and take the order with rapid order entry for the correct delivery day. No Save buttons just move quickly to the next customer.

£20.00
per month

PDA App Access

Delivery and collection preparation for download to the **SPA-PDA** and receipt of delivery, collection and payment information into BMS

£10.00
per month

SIBA BeerFlex

Interface to SIBA BeerFlex or other web hosted data sources for order download. Intelligent addition of new customers and new products. Orders are loaded direct to BMS for stock allocation, invoicing and shipping. Different Invoice and Ship to addresses including group invoicing.

£ 5.00
per month

Sales Ledger

Improve your cash flow by staying on top of your customer's payments. Account balance in Telesales including unpaid invoices. Quick view of all customers overdue invoices highlighted in red and facility to run and email statements. Maintained record of payment dates and style, cash, BACS, FPS or card, and part payments and who entered the payment. PDA transactions transfers direct to Sales Ledger. Debt collection management text addition to statements. Select by Overdue or unpaid, date ranges, customer codes. Aged dept listing on the bottom of every invoice.

£10.00
per month

Non-returnables

Stock management and traceability for all one-trip containers, any size or style, i.e. Dolium, KeyKeg, PET. When racking the options of non-returnable products for the selected Gyle and produces a unique barcoded racking label, ensuring traceability from Gyle to customer. Error proof shipping of container type and contents. Stock tracking in Telesales.

£ 5.00
per month

Customer Analysis Reports

Build your business by analysing the sales by customer and category i.e. tied, free, pubco, café, bar etc across multiple levels. Check your new business and customers that haven't ordered, monitor telesales call activity. Reports available in CSV for analysis in excel.

£10.00
per month

Recipe Management

Maintain a record of the recipe used for each Gyle giving traceability for Gyle ingredients including batch numbers to customer. Stock control for all ingredients and supplier details.

£ 5.00
per month

Route Management

Optimise your delivery runs, dray payload and capacity, drops and collections, customer delivery windows, specific drop needs and slow traffic areas all catered for. Visualised on Google Maps for checking/amendment. *Avail Q1 2017*

£40.00
per month

Payment is by monthly Direct Debit

Modules are priced monthly per system and will be added to your Direct Debit. Notification in the change of Direct Debit value will be emailed once the module has been activated.